

## 11.5 Exemption from Tender- Scoreboard Rugby Union

REPORT BY THE MANAGER - RECREATION SERVICES  
TO 04 AUGUST 2021 ORDINARY MEETING  
GOV400088, PAR300584

### RECOMMENDATION

#### That Council:

1. **receive the report by the Manager - Recreation Services on the Exemption from Tender- Scoreboard Rugby Union;**
2. **approve an exemption from tender, in accordance with section 55 (3) (i) of the Local Government Act 1993, for the acquisition of a scoreboard at the Rugby Union field at Glen Willow Regional sporting complex, noting that due to extenuating circumstances, a satisfactory result would not be achieved by inviting tenders; and**
3. **note the reasons why a satisfactory outcome would not be achieved by inviting tenders are:**
  - a) **tenders were recently publically invited for the acquisition of the Glen Willow stadium scoreboard. Submissions was appropriately evaluated with a contract being awarded that provided the best value for money to Council;**
  - b) **a change of supplier would cause significant inconvenience and substantial duplication of costs to Council by the way of operational maintenance and supplier negotiations;**
  - c) **exceptionally advantageous conditions that arise from technical compatibility with existing scoreboard, particularly in user training, component familiarity and risk mitigation; and**
  - d) **specification could not be altered in such a way to invite other suppliers to competitively compete without impacting the desired outcome**

### Executive summary

To ensure the performance and future integrity of scoreboard operations at the Glen Willow Regional Sporting Complex, Council require a like-for-like scoreboard to be installed at the Rugby Union field at the Glen Willow Regional Sporting Complex.

This report seeks an exemption from tender for the additional scoreboard in order to complete a component of the Glen Willow Stage 2 masterplan.

### Disclosure of Interest

Nil

## Detailed report

The Glen Willow Regional Sporting Complex is owned and operated by Mid-Western Regional Council and was developed to provide an elite level sporting complex.

As part of the stage 2 expansion, an elite field specification has been planned for the Rugby Union field. A major component in achieving elite standard is the provision of an LED scoreboard that will also assist in attracting major events and be made available for regional sporting competitions.

In 2019, Council invited tenders for the supply and installation of a LED scoreboard at Glen Willow Stadium. The contracted was successfully awarded and delivered by Big Screen Video. The project objectives included:

- Seeking a professional organisation that can provide a high standard of capability in the delivery of supply and installation of a scoreboard at Glen Willow Stadium
- Seeking excellent service and a strong commitment to providing optimum results for Mid-Western Regional Council

In order to replicate the elite level playing field specifications at the Rugby Union field and maintain technical compatibility, Council now require the same LED scoreboard specification. A replicated scoreboard development will need to include:

- The supply of a new like-for-like LED scoreboard as Glen Willow stadium that allows video playback and advertising
- Supply of like-for-like software and associated equipment, licensing and maintenance provisions
- Design and site works including engineering plans, installation of footings and scoreboard and site restoration works back to an approved condition
- Installation of cabling from the scoreboard back to the Rugby Union amenities building
- User operating manual and onsite user training to operate scoreboard and software

Whilst it is noted that there are alternate scoreboard suppliers available in the market, a satisfactory outcome would not be achieved by inviting tenders due to the following reasons:

- Tenders were recently publically invited for the acquisition of the Glen Willow stadium scoreboard. Submissions was appropriately evaluated with a contract being awarded that provided the best value for money to Council
- A change of supplier would cause significant inconvenience and substantial duplication of costs to Council by the way of operational maintenance and supplier negotiation
- Exceptionally advantageous conditions that arise from technical compatibility with existing scoreboard, particularly in user training, component familiarity and risk mitigation
- Specification could not be altered in such a way to invite other suppliers to competitively compete without impacting the desired outcome
- High-level service support currently provided by supplier Big Screen Video

Big Screen Video submitted a proposal to supply and install a like-for-like scoreboard at the Rugby Union field. This submissions falls within the allocated project budget and conforms to the specifications and objectives of the project. This report therefore seeks an exemption from tender to directly engage Big Screen Video, noting that due to extenuating circumstances, a satisfactory result would not be achieved by publically inviting tenders.

## Community Plan implications

<b>Theme</b>	<b>Looking After Our Community</b>
Goal	Effective and efficient delivery of infrastructure
Strategy	Provide infrastructure and services to cater for the current and future needs of our community

## Strategic implications

### **Council Strategies**

Community Strategic Plan  
Glen Willow Master Plan

### **Council Policies**

Procurement Policy

### **Legislation**

Local Government Act 1993

## Financial implications

There are no financial implications. Council at its meeting held on 21 July 2021 resolved to set an expenditure budget for the supply and installation of an LED scoreboard at the Rugby Union field.

## Associated Risks

Not applicable.

PETER RAINES  
MANAGER - RECREATION SERVICES

SIMON JONES  
DIRECTOR COMMUNITY

23 July 2021

*Attachments:* Nil

### APPROVED FOR SUBMISSION:

BRAD CAM  
GENERAL MANAGER