

## 6.2.13 Assessment of Quotations for New Plant

REPORT BY THE DIRECTOR, MID-WESTERN OPERATIONS TO 2 APRIL 2014 COUNCIL MEETING  
REPORT Council 2014  
GOV400038, PLA500012

### RECOMMENDATION

#### That:

1. the report by the Director, Mid-Western Operations on the Assessment of Quotations for New Plant be received;
2. Council accepts Iveco Trucks Australia Limited for VendorPanel quotation LGP13166 for the provision of one Iveco F2350G fitted with a Superior Pak side loading compactor body for the quoted price of \$332,464.95 (Excl GST) and that Council enter into a contract with Iveco Trucks Australia Limited in accordance with clause 178 of the *Local Government (General) Regulation 2005*.
3. Council accepts Garwood International Pty Ltd for VendorPanel quotation LGP13168 for the provision of one Hino 816 fitted with a Garwood rear loading compactor body for the quoted price of \$158,385.00 (Excl GST) and that Council enter into a contract with Garwood International Pty Ltd in accordance with clause 178 of the *Local Government (General) Regulation 2005*.
4. Council accepts MacDonald Johnson Pty Ltd for VendorPanel quotation LGP13164 for the provision of one Hino 1628 with a MacDonald Johnson Road Sweeper body for the quoted price of \$305,425.00 (Excl GST) and that Council enter into a contract with MacDonald Johnson Pty Ltd in accordance with clause 178 of the *Local Government (General) Regulation 2005*..
5. Council approves the General Manager to authorise variations up to 5% of the contract value.
6. The unsuccessful applicants are notified that their quotations were unsuccessful.

### Executive summary

As part of Councils plant replacement program, three waste collection vehicles are due for replacement and quotations were sought for their replacement through VendorPanel which is the web portal of Local Government Procurement (LGP).

VendorPanel is a web portal where Council can either purchase direct from a schedule of rates contract or obtain quotes from LGP quotation based contracts. Transparency is provided to all parties when calling quotations, evaluating the responses and notifying suppliers of the outcome in the one portal. It also provides access to additional information such as insurance details, web links, and company profiles, all regularly updated by the contractors themselves and verified by LGP.

LGP has been prescribed under s55 of the *Local Government Act 1993*, allowing councils to utilise supply arrangements coordinated by LGP without the need to go to tender in their own right.

Section 55 (3) of the *Local Government Act 1993* provides a number of exemptions from the need for councils to call for tenders for goods and services.

Trade-ins were not called for and all surplus equipment will be sold at public auction. The three plant items recommended represented the best value to Council for the purpose of collecting waste and keeping our region clean and tidy.

## Detailed report

The three waste vehicles were assessed by Council mechanics, operators and managers in order to determine which vehicles gave Council the best value for money which includes running costs, the most reliability and also the most efficient vehicle possible. Short listed vehicles were physically examined and operated by a Council operator and mechanic.

The assessment panel consisted of:

Neil Bungate	Financial Accountant
Kristie Ward	Procurement Coordinator
Julian Geddes	Business Manager Resources and Recreation
Kylie Stewart	Waste Coordinator
Andrew Drummond	Business Manager Plant and Facilities

### *EVALUATION FINDINGS*

All quotations were assessed and scored against the evaluation criteria listed in the RFQ (Request for Quotation) document and the weighted scores are based on 50% price, 20% capacity, 15% reliability and 15% parts and service backup. The total weighted scores and quotations received for each of the plant items are listed below.

### **Side Loading Garbage Compactor**

Eight companies submitted a total of fifteen cab chassis and body combinations.

Quotations were received from:

- Dennis Eagle Australia
- Hino Motor Sales Australia Pty Ltd
- Iveco Trucks Australia Limited
- MacDonald Johnson Pty Ltd
- Manco Engineering Australia Pty Ltd
- Superior Pak Pty Ltd
- Volvo Trucks
- Isuzu Australia Limited

Name	Cab Chassis	Body	Total score
Dennis Eagle - Australia	Dennis Eagle	Superior Pak	7.97
Dennis Eagle - Australia	Dennis Eagle	MacDonald Johnson	7.79
Hino Motor Sales Australia Pty Ltd	Hino 500 Series 2628	MacDonald Johnson	7.51
Hino Motor Sales Australia Pty Ltd	Hino FM 2628	MacDonald Johnson	7.85
Hino Motor Sales Australia Pty Ltd	Hino FM 2628	Superior Pak	8.34
Iveco Trucks Australia Limited	Iveco F2350G	MacDonald Johnson	8.54
Iveco Trucks Australia Limited	Iveco F2350G	Superior Pak	9.01
MacDonald Johnson Pty Ltd		MacDonald Johnson	-
Manco Engineering Australia Pty Ltd	Iveco	Manco	7.11
Manco Engineering Australia Pty Ltd	Hino 2628	Manco	7.48
Manco Engineering Australia Pty Ltd	Dennis Eagle	Manco	7.50
Superior Pak Pty Ltd		Superior Pak	-
Volvo Trucks	Volvo FE	MacDonald Johnson	8.11
Volvo Trucks		Superior Pak	8.39
Isuzu Australia Limited	Isuzu FVZ1400	Manco	7.87

One of the major servicing items on this type of vehicle is replacing and servicing the brake system. It is not only a major cost but also a major factor in downtime and unavailability of the vehicle to collect waste.

Several Councils are now fitting retarder drivelines that significantly reduce the amount of braking required and the cost of this addition is more than offset by reduced operating expenditure. An additional benefit is reducing the braking noise which will benefit all residents. The cost of this unit is around \$17,000 and would be fitted post delivery.

This report recommends the Iveco F2350G with the Superior Pak body as providing the best whole of life costs and usability for Council.

### Rear Loading Garbage Compactor

Seven companies submitted a total of sixteen cab chassis and body combinations.

Quotations were received from:

- Garwood International
- Uniqco Special Vehicles
- Hino Motor Sales Australia Pty Ltd
- Isuzu Australia Limited
- MacDonald Johnson Pty Ltd
- Manco Engineering Australia Pty Ltd
- Superior Pak Pty Ltd

Name	Cab Chassis	Body	Total score
Garwood International	Isuzu NPR 400	Garwood	8.70
Garwood International	Hino 816	Garwood	8.74
Garwood International	Mitsubishi Fuso 918	Garwood	8.56
Uniqco Special Vehicles	Isuzu FSR700	FAUN	4.04
Hino Motor Sales Australia Pty Ltd	Hino 816	MacDonald Johnson	8.04
Hino Motor Sales Australia Pty Ltd	Hino 816	MacDonald Johnson	7.97
Hino Motor Sales Australia Pty Ltd	Hino 500 1022	Garwood	8.08
Hino Motor Sales Australia Pty Ltd	Hino 816	Superior Pak	7.99
Hino Motor Sales Australia Pty Ltd	Hino 816	Garwood	8.43
Hino Motor Sales Australia Pty Ltd	Hino 816	Superior Pak	7.99
Isuzu Australia Limited	Isuzu NPR 400	MacDonald Johnson	8.10
Isuzu Australia Limited	Isuzu NPR 400	Superior Pak	8.00
Isuzu Australia Limited	Isuzu NPR 400	Manco	7.65
MacDonald Johnson Pty Ltd			Note A
Manco Engineering Australia Pty Ltd	Hino 816	Manco	7.53
Superior Pak Pty Ltd			Note A
Note A: Body only quotation received			

This report recommends the Garwood supplied Hino truck with Garwood body as providing the best whole of life costs and usability for Council. This combination provides a known cab chassis with a simple body design and straight forward electrical and hydraulic system.

### Road Street Sweeper

Four companies submitted a total of seven cab chassis and body combinations.

Quotations were received from:

- Isuzu Trucks Australia Limited
- MacDonald Johnson Pty Ltd
- Rosmech Sales & Service Pty Ltd
- Uniqco Special Vehicles

Name	Cab Chassis	Body	Total Score
Isuzu Trucks Australia Limited	Isuzu FRR600	Schwarze	8.10
MacDonald Johnson Pty Ltd	Hino 1628	MacDonald Johnson	8.68
MacDonald Johnson Pty Ltd	Hino 1628	MacDonald Johnson - low spec	8.57
Rosmech Sales & Service Pty Ltd	Hino FE 1426	Scarab Merlin	8.22
Rosmech Sales & Service Pty Ltd	Hino 1628	Scarab Merlin	7.96
Rosmech Sales & Service Pty Ltd	Isuzu FSR 700/850	Scarab Merlin	8.09
Uniqco Special Vehicles	Volvo	Viajet	5.07

In order to more effectively clean under the street bins and other isolated footpath spills a high pressure water lance is recommended to be fitted at an additional cost of \$7,295 (excl GST). This enables the operator to complete that task whilst there which will reduce the need for staff to revisit the area to complete the works with the appropriate equipment.


This report recommends the McDonald Johnson supplied Hino 1628 with McDonald Johnson Body as providing the best whole of life costs and usability for Council. This unit provides an automatic gearbox with a single engine drive that reduces running costs.

## Financial and Operational Plan implications

The purchase of these recommended plant items is recognised in the current plant fund budget

## Community Plan implications

The selected equipment is required to ensure that the outcomes of the waste operational plan are met.

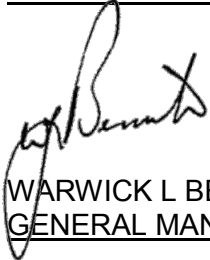


BRAD CAM  
DIRECTOR, MID-WESTERN OPERATIONS

18 March 2014

*Attachments:* 1. Detailed scores and pricing (included in the confidential section of the business paper)

APPROVED FOR SUBMISSION:



WARWICK L BENNETT  
GENERAL MANAGER